



"For I was thirsty and you gave me something to drink."



The water crisis is big. And because there's so much to do, sometimes we forget to celebrate what's already done. In this report we pause to do just that.



dirt under fingernails. We celebrate God's mission to love neighbor as self. We celebrate the ties that bind teams to the communities they serve. And we celebrate exceptional men and women who are mobilizing to end their own water crisis once and for all.

Come celebrate with us.



from the founders The most difficult thing is the decision to act. The rest is merely tenacity." **Amelia Earhart** At Water4, we didn't have it all figured out before we started. But we wanted to help end the world water crisis, and we thought we had a good idea, and so nine years ago we decided to act. Since then, every ounce of transformation that's taken place has been thanks to the God-given tenacity of the 350 African entrepreneurs that we're now privileged to partner with.

In 2016 that transformation went deeper than ever before. Water4 teams carved out more than two full miles of African soil — one seven-inch auger at a time — to bring clean water to 172,854 people. Team members also engrained themselves deeply into the communities they served, training, leading, and discipling men and women to end their own crisis.

In this report, we raise a glass of clean water to our teams all over the world, celebrating:

690

825

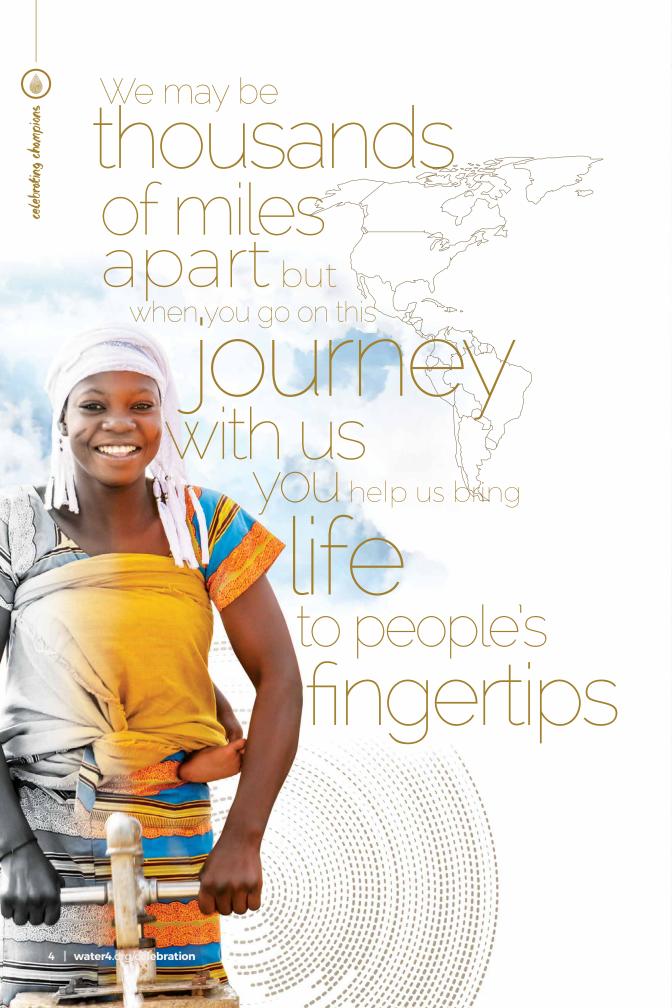
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Most of you will likely never set foot in Africa, but — just like we did nine years ago — you've made a decision to act anyway, and to join us in this mission to introduce tools and seed capital to the right people, in the right places, at the right time, so that in their lifetime they can build a world without death from dirty water.

From all of us at Water4, thank you for your tenacious generosity.

Dick down Richard and Terri Greenly

Water4 Co-founders



EMMANUEL ODONG — UGANDA

emmanuel



When you think of agents of positive social change, do you imagine philosophers, politicians, maybe even celebrities?

What about an accountant?

Emmanuel Odong coordinates with our Englishspeaking grassroots teams spread out across Zambia, Malawi, Kenya, Uganda, and Sierra Leone. Odong provides desperately needed logistical support which enables our teams to build and repair wells, saving entire communities in the process.

This accountant is an important agent of social change in Africa because he empowers Africans.

Emmanuel grew up in a family of ten. His mother was forced to drop out of school during the brutal reign of General Idi Amin while his father was studying to be a sewage engineer. He instilled in Emmanuel a belief that infrastructure can reshape a nation just as the lack of infrastructure can condemn its people.

"While growing up, I had a passion for engineering, I wanted to be like my father," Emmanuel said. "I had a perception that engineers were the only people who would cause social change and I wanted to become a part of a team that could create that change. But, given my family's financial position, I always felt challenged."

After his father passed away, Emmanuel showed an acumen for business and decided to focus on accounting. He came to our attention through his work with the Young Man Drillers. His passion for our mission is rooted in his own experience with the water crisis which can destroy families through waterborne diseases or even greatly disrupt a child's ability to learn because they can't even wash their own clothes.

"Being part of change is what I love," Emmanuel said. "Being part of a movement with a social mission is what re-ignites the purpose in me. Working with teams that have a social goal is what makes me believe that I am in the right place with the right people."

To meet more Water4 champions, please visit water4.org/celebration





the average distance a woman walks in Africa to collect water.

BILLION



people worldwide lack access to clean drinking water.

lives are claimed by the global water crisis annually.

CHILDREN

under five years of

age die every day from preventable waterborne illness.





a well is just a start

"The longer we do this, the more we understand that solving the water crisis once and for all is not just about well counts. It's about digging in and branching out around each well -- with things like leadership and skills training, educating communities on sanitation and hygiene, enabling technology and communication among our teams, and building leaders who can make it last. This past year, that's exactly what we did."



Drill Teams



New Water Projects



Average Water Project Cost



172,854

Transformed



Persons Educated in Best Practices



Active Water Vending Sites



Jobs Created **Through Enterprise**



Days of Water4 Led Training



Days of Trainee Led Training

digging deeper

Africa's greatest asset is its people. We believe that when everything they need to end their water crisis — including knowledge, training, and support — is available locally, sustainability is within an arm's reach. Here are some ways Water4-trained teams are digging deeper.

Building a Network

When well drillers connect through technology — sharing photos and videos from the field, leveraging their combined knowledge-base, and encouraging one another — more lives are saved.

Practicing Stewardship

When new business owners understand how to manage their finances and re-invest profits into their business, they experience freedom — to serve more communities and end the cycle of poverty.

Making Disciples

When drill teams engage a community with clean water so that its people no longer suffer, they demonstrate practical love the way Jesus did, and they open hearts and minds to hope.

To learn more about how our teams dig deeper, visit water4.org/celebration



numbers by COUNTY







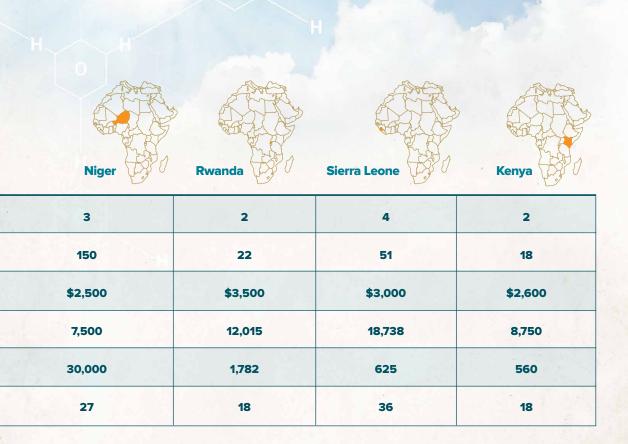
or the Congo					
Active Drill Teams	4	12	4		
Water Projects	62	104	44		
Average Water Project Cost	\$3,000	\$2,000	\$2,500		
Lives Transformed	22.371	31,200	13,200		
Persons Educated in Best Practices	2,730	20,800	8,800		
Jobs Created Through Enterprise	36	108	36		







Active Drill Teams	1	2	1
Water Projects	30	21	15
Average Water Project Cost	\$4,000	\$1,800	\$2,500
Lives Transformed	18,000	5,900	750
Persons Educated in Best Practices	0	525	3,000
Jobs Created Through Enterprise	0	18	12



Tanzania	Togo	Uganda	Zambia
1	4	2	3
4	34	63	72
\$5,000	\$1,200	\$1,800	\$2,100
12,00	2,530	18,900	10,800
80	370	1,645	1,702
9	36	18	27



corporate sponsors

When a cause-minded corporation intersects with Water4,

together we dig deeper to make lasting change. Last year when Pacha Soap committed a portion of their profits to Water4, they created something that didn't exist before: a new field team serving a region we had never been able to reach before, creating jobs and economy, and ending the water crisis for thousands of people.

To watch the video or learn how your company can partner with Water4, visit water4.org/celebration



Andrew & Abi Vrbas **Pacha Soap Co-Founders**

local heroes

Last year we were blown away by the students, athletes, churches, and individuals who started their own Water4 fundraisers, rallied their friends, and together raised almost \$100,000 to bring clean water access to 5,000 people.

One of those heroes was **Bethel United Methodist Church**. Through the leadership of Chris Phillips, Director of Christian Education, this small rural church hosted a Vacation Bible School with water as its central theme. By the time it was over, the entire church had been inspired, a local baseball camp had gotten involved, and the children of Chewsville, Maryland had raised more than \$3,500 to end the water crisis for 175 people.









where we go from here

Thoughts from Matt Hangen, Chief Operations Officer

integral mission

We firmly believe that social enterprise — not charity — is the answer to the water crisis, and that to do business well, the employed must operate from a vision bigger than themselves.

monetization

Everywhere in the world where water is clean, it's paid for. That's why Water4 is helping African families become "customers" of water drilling businesses, making small payments for the water they use.

training

At Water4, one of our core missions is to train local people to address local problems so they can carry the torch of deep, lasting transformation — making them the heroes instead of us.

To learn more, please visit water4.org/celebration.





www.water4.org